



Workshop Overview

This workshop focuses on the most effective way to manage performance in the workplace while accomplishing two things:

1. People feeling valued and respected;
2. Optimum performance being achieved.

The day encompasses experiential and interactive exercises to develop skill and knowledge about people and the best way to elicit and manage their performance. Endemic to this are individual and group activities to enhance learning and 'grow awareness' around the winning formula for managing performance in the workplace. Participants leave with a plan they can activate immediately on their return to work, with focus given to the key areas of communication and expectation, while performance managing others.

Workshop Outline

- Planning to Manage Performance – the essential toolkit
- The golden nugget of PM – The key to following up
- Tracking objectives
- PM Procedures – the where/who/why of success
- Resourcing of Team Leaders – 4 techniques to do this
- Ready, Steady, Go – the impact of behaviour in PM
- Success Versus Process – 3 ways to achieve this
- The roles of Opinion and Questions in PM
- PM consequences
- 6 ways to increase PM instantly